

# Incoterms 2010

The following chart is a general summary of obligations of the buyer and seller based on the 11 INCOTERMS.

The International Chamber of Commerce created Incoterms as a worldwide standard to be used in contracts of sale for expressing the rights and obligations of buyers and sellers specifically, regarding the delivery of the goods.

Incoterms 2010	Export Customs Declaration	Delivery to Port / Place	Origin Terminal Charges	Loading Charges in Port of Export	Carriage (Air / Sea) Charges	Destination Terminal Charges	Delivery to Destination	Insurance	Import Customs Clearance	Import Duties / Taxes
EXW	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER
FCA	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER
FAS	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER
FOB	SELLER	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER
CFR (C&F)	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER	BUYER
CIF	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	BUYER	SELLER	BUYER	BUYER
CPT	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER
CIP	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	BUYER
DAT	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	SELLER	BUYER	BUYER
DAP	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	BUYER
DDP	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER

"INCOTERMS" is a trademark of the International Chamber of Commerce (ICC)

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